



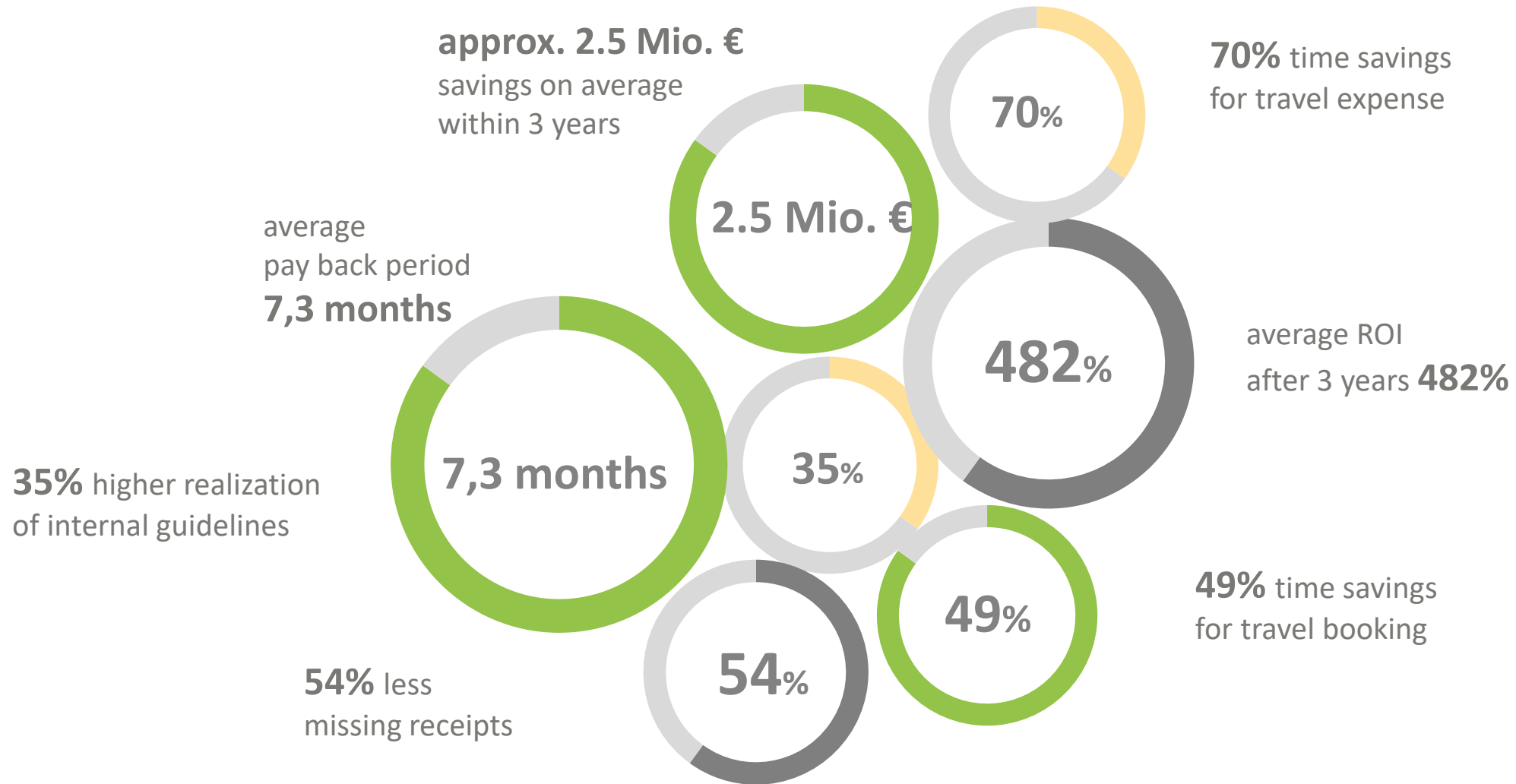
Travel Management: Benefits

It is so easy to safe money!

Welcome!



The usual benefits



Being precise...

10.000 trips...	conservative	progressive
...can save*	1.100.000 €	2.600.000 €

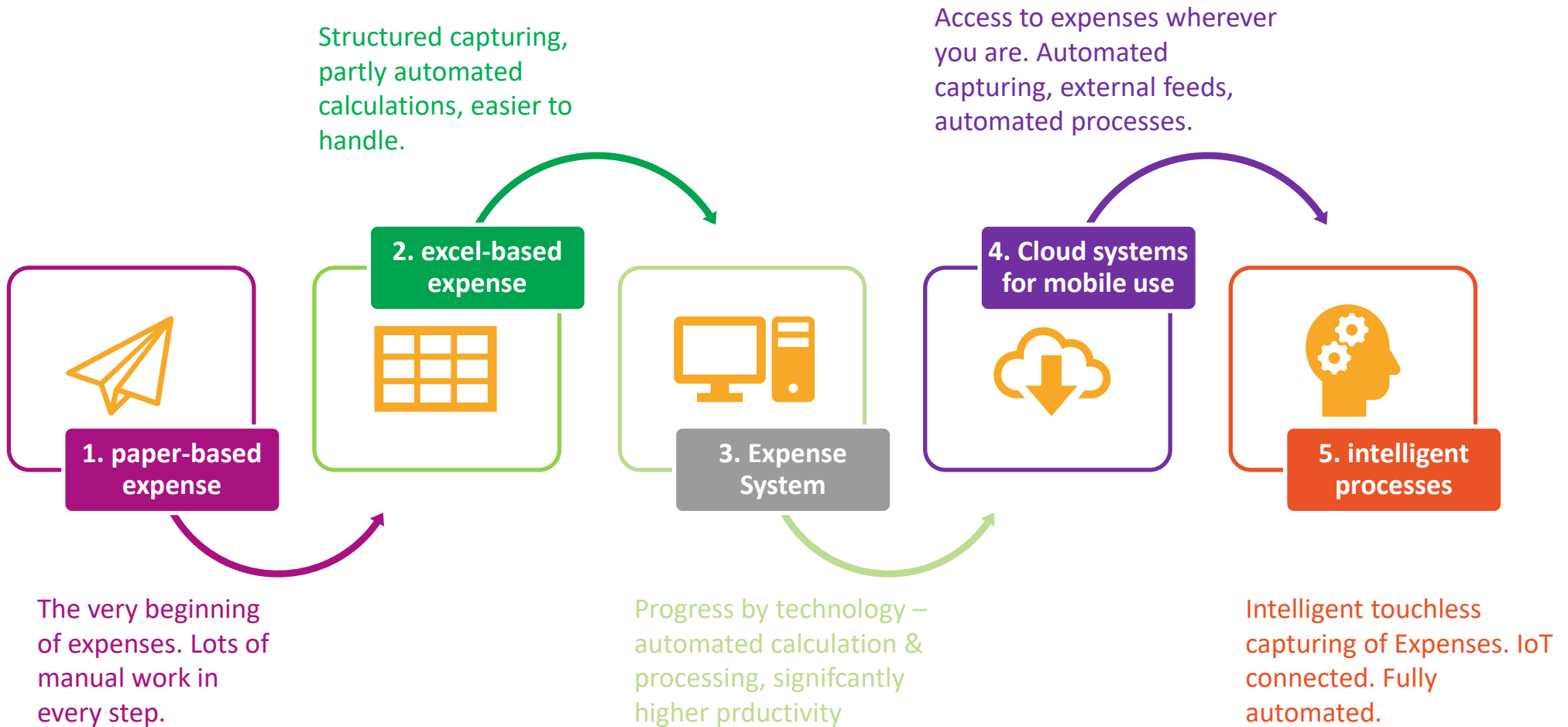
* Knowledge Base u.a.:

- Aberdeen/ Concur 2013: Automating Expense Management
- Aberdeen/ AMEX 2010: Expense Management
- AT Kearney/ AMEX 2008: European Expense Management
- ACTE/ Amadeus 2007: Beyond Savings...
- Aberdeen/ AMEX 2007: Expense Management Automation
- KPMG/ AMEX 2001: Aufgaben ... im Kostenmanagement
- Deloitte/ SAP 2003: Increased Value Through Optimization...
- PWC/ IFAO 2001: Business Travel eProcurement

How?

Customer benefit	assumption	Travel	Expense	from p.a.	to p.a.
process cost minus 30-54 %	23 to 56 EUR per trip	x	x	230.000,00 €	560.000,00 €
reduce agency fee	approx. 20 EUR per booking	x		100.000,00 €	170.000,00 €
service center headcount	System based audits, minus 0,3 to 0,8 FTE p.a.		x	24.000,00 €	30.000,00 €
automated sampling	Risk based sampling minus 1 FTE		x	30.000,00 €	36.000,00 €
VAT reclaim national	50% all trips national, avg. 350 EUR		x	105.000,00 €	210.000,00 €
VAT reclaim EU	30% all trips EU, avg. 350 EUR		x	63.000,00 €	126.000,00 €
Compliance	minus 7% to 12% of total claimed cost	x		385.000,00 €	660.000,00 €
improved purchasing	Minus 5% bis 20 % of travel services	x		206.250,00 €	825.000,00 €
Total Benefit	Per 10.000 trips			1.089.250,00 €	2.617.000,00 €

The evolution of expense claims



Creating Success

define processes

collect and understand requirements

provide simplified solutions

implement fast

roll out uniquely

Happy to support you!

Our expert team will help with anything around business travel. We create success.

